## PREFERRED TRUST COMPANY

BUILDING WEALTH THROUGH INDIVIDUALIZED CONTROL

# ROAD MAP TO RETIREMENT

At Preferred Trust Company we strive to break down the barriers of conventional thinking, offering Americans a fresh, common-sense approach to building retirement wealth. Our fiduciary role as a Self-Directed IRA custodian is to help you unlock the potential of your IRAs proper diversification through alternative investments in retirement portfolio.

#### **Our Advantages**







Put Yourself in the Driver's Seat

With the passing of the Employee Retirement Income Security Act in 1974, the IRS gifted Americans the ability to generate **tax-deferred** or **tax-free** income through IRAs for their retirement planning. Self-directed IRAs allow **YOU** to take the wheel for **100% control**.

#### **Retirement Statistics**

Less than

*50*%

Have calculated how much they need for retirement

60%

Do not participate in a defined contribution plan (such as a 401k)

**20** years

Average time spent in retirement

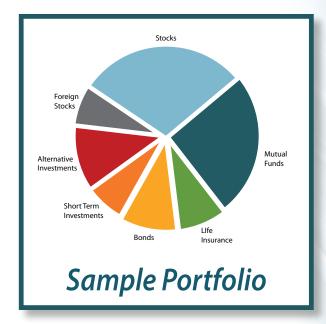
\$28

Value held in IRA accounts

888.990.7892
PREFERREDTRUSTCOMPANY.COM

# Diversify your Portfolio

The value of diversification is seen when you strategically spread money across different investments to reduce risk and counteract market corrections. The integration of alternative investments into a retirement portfolio unlocks **YOUR** ability to reap the rewards of compounded interest and tax-sheltered income. In essence, greater diversification can lead to higher returns over the long-haul.



## Plan your Journey

Planning for retirement is a long-term venture that thrives on long-term vision. Utilizing a self-directed IRAs effectively in your financial plan can help set you up for a successful journey. Did you know that you can invest in real estate with an IRA? In fact, real estate



Together we go Farther

A Preferred Trust Self-Directed IRA eliminates the uncertainty investors' experience when entrusting their retirement funds to others.

As a regulated retail custodian, Preferred Trust facilities the required IRS regulations to allow you to unlock qualified retirement funds for your direction towards greater returns.

**YOU** are empowered to select the account and investment vehicle best matched to **YOUR** needs. Align your strategies with others by investing with qualified persons; anyone NOT directly related to you applies.



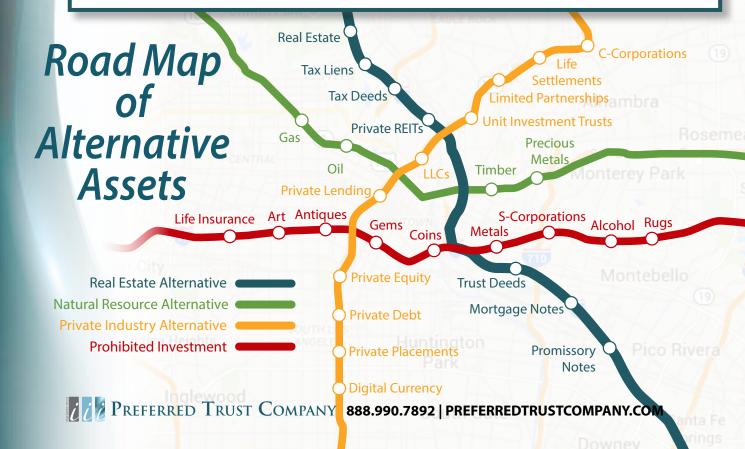
## Self-Directed IRA Types

**Traditional IRA** Pre-tax income contributed and profits compound tax-deferred

**Roth IRA** After-tax income contributed and profits compound tax-free

**SEP** Simplified Employee Pension plans for business owners funding self and employees tax-deferred

**SIMPLE** Savings Incentive Match Plan for Small Businesses and the Employees



### **5 Steps** to unlock your retirement potential











A \$50 one-time Establishment fee is charged plus an annual fee is assessed on the account value. Transaction processing fees vary by investment type.

## **Commonly Asked Questions**

#### How long will it take to open an account?

On average it takes approximately 2-3 weeks. The sooner we receive the completed forms, the sooner we can begin the rollover/transfer process. It may be possible to expedite the transfer from the outgoing custodian for an additional fee.

#### Is a contribution the only way to fund my account?

No, you can contribute up to \$6,000, if under 50 years or \$7,000 if over 50 years, per year. The easiest way to fund your new account is with a rollover or transfer from an existing IRA account or from a former employer's 401k plan. A custodian to custodian transfer/rollover is a non-taxable event. We will work with you and the other financial Institution to facilitate the transfer efficiently.

#### What is the difference between qualified funds and non-qualified funds?

Qualified funds are monies deposited into a retirement account prior to paying taxes on it (pre-tax). Non-qualified funds are monies you have available outside of a retirement plan for which you have already paid taxes.

#### Our Team...







**Customer Service** 



Transfer Department



Investment Department



**Accounting Department** 



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